

## **Business Relationship Consulting**

Organizations create brilliant strategies and operational plans.  
Managers develop tactical plans to implement those strategies.  
Team members and employees carry out their assignments with talent and skill.  
And yet, year after year, they fall short reaching their goals.

### ***What's missing?***

What's missing is attention to our business relationships!  
Our relationships with those we lead, with our peers and with the customers we serve.  
The quality of our relationships impacts our productivity, our customer retention  
and level of employee satisfaction.

## **What are the signs of poor business relationships?**

- A lack of rapport and influence
- Declining employee retention and satisfaction
- Superficial conversations
- Limited commitment and accountability
- Disagreements and misunderstandings

## **What Can We Do For You?**



The Vargas Group understands the importance of business relationships. This is where our unique approach differs from many others. In addition to typical business tools and techniques, we apply real-world approaches to building *effective business relationships*.

Contact us to design a custom approach to meet your needs.

★Keynote addresses★

★Training and Effectiveness Programs★  
Retaining Employees in a Revolving Door World!  
Extraordinary Teams, Extraordinary Results!  
DISC<sup>®</sup> Assessment

★Coaching and Consulting Services★

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